### Name
Social Psychology I

### Teaching staff
(Also indicate the Professor in charge)
André Mata (Professor in charge)
José Manuel Palma
Tomás Palma
Sérgio Moreira

### ECTS
6

### Functioning
Theoretical (2 hours/week, one class); theoretical / practical (2 hours/week, four classes)

### Learning goals
To promote the acquisition of substantive knowledge about the most important scientific conceptual frameworks in the central thematic of Social Psychology.

### Skills to be developed
1. Demonstrate deep understanding and scientifically sustained reasoning of the socio-cognitive processes involved in social perception, social categorization, development and use of social beliefs, intergroup relations, formation and change of attitudes and consistency with behavior, and in judgment and decision making under uncertainty.
2. Develop a critical vision and be able to assess and discuss the quality of empirical research supporting the most important conceptual frameworks in previously proposed central thematics.

### Prerequisites (precedencies) *
No prerequisites

### Contents
1. **Attitudes and behaviour**
   1.1 Changing attitudes with behaviors
   1.2 Guiding behaviors with attitudes

2. **Attitudes and change of attitudes**
   2.1 Historical developments and social importance
   2.2 Tripartite framework: Characteristics and the evolution of its role in the study of attitudes.
   2.3 Persuasion and change in attitudes

3. **The self and the others**
   3.1 Auto-evaluation and social comparison
   3.2 Differences I-Others on beliefs, forecasting and attributions
   5.3 The ecology of social categorization and the notion of “entitity” and “distintivity”.

4. **Social Influence**
   4.1 Conformism
   4.2 Norms and compliance
   4.3 Obedience to authority

5. **Attraction**
   5.1 Attraction and development of relations
   5.2 Intimate relations and romantic love
   5.3 Psychosocial perspectives and evolutionary about sexual behavior

6. **Social stereotypes**
   8.1 Traditional perspectives
   8.2 Stereotypes and illusory correlations
   8.3 Stereotypes as knowledge structures
   8.4 Role in social information processing
### Bibliography


Other specific references will be mentioned during the classes.

### Teaching methods

To achieve the aforementioned goals the course is structured in terms of the discussion of scientific articles related to the central thematics included in the program capable of developing a conceptual map on those different central thematics.

The course will be divided in two parts. In the first part the instructor's lectures present a global view of the main topics and give an outline of the topics to be presented on the second part. In the second part, a group of students develop 3 works concerning the main topics of the course. The other component of the evaluation is an american test format contemplating all the program contents.

### Evaluation Regimes (General and/or Alternative)

**General**

### Evaluation Elements

(Dates due, weights, minimum required grades)

**Evaluation**

Group assignments: (a) weekly presented comments on classes and delivered written at the beginning of practical classes. Those are group works (50%); Final exam (50%)

Participation of the students in two experimental studies.

For the students who collaborate in the experimental studies, 0.5 will be added to the final grade.

It is a criterion to get approval on every evaluation components, that is, the lowest grade in each component must reach 9 (in 20).

### Rules for grade improvement

The grade for the group assignments is fixed. Students can improve the grade by doing a second final test about the same program contents (50%).

### Rules for students having previously failed the course unit *

NA
### Requirements on attendance and punctuality

2/3 of theoretical / practices

### Rules for special students

(Workers, elite athletes, student body leaders, military, fathers/mothers, with special needs) *

NA

### Language of instruction

Portuguese (ERASMUS students may eventually present their works in English)

### Disciplinary violations and penalties

According to the Evaluation of Learning Regulation of the Faculty of Psychology of the University of Lisbon, the following behaviors are considered as disciplinary offenses subject to disciplinary action:

- **a)** To use or attempt to use materials, information, notes, study resources or other objects and equipment not authorized in academic exercises;
- **b)** To help or try to help a colleague in committing a disciplinary offense;
- **c)** To submit the same written work for evaluation in different course units without permission from the instructors, even if with minor changes;
- **d)** To present someone else’s work as one’s own;
- **e)** To forge, or change without permission from the author, any information or citation in an academic work;
- **f)** To interfere, change or attempt to change grades;
- **g)** To try to prevent or interfere with the proper functioning of classes, research or other academic activities;
- **h)** To make false accusations regarding instructors, governance bodies, other students or non-teaching staff of the FPUL;
- **i)** To falsify signatures in attendance sheets, documents relating to evaluation elements or in any official document relating to an academic process or status.

Disciplinary offenses committed in any assessment element can lead to its annulment, and must be reported to the Pedagogical Council or, considering their gravity and repetition, may lead to other penalties, to be determined by the Rector of the University of Lisbon.

* If applicable